

# Comprehensive Evaluation of the Zeronize® Climate Tech Startup

## **Company Overview and Concept**

Zeronize® is a pioneering climate-tech automotive startup focused on transforming internal combustion engine (ICE) maintenance and longevity. Codeveloped by STORM △ MOTORS (led by CEO Ingo Storm), the venture introduces a groundbreaking engine treatment called PowerCoding™ that restores and enhances engines for better performance, fuel efficiency, and drastically lower emissions. The company's mission is to enable vehicle owners and fleet operators to extend engine lifespan beyond 1,000,000 kilometers (600,000 miles) while minimizing environmental impact. In essence, Zeronize aims to revolutionize engines, one mile at a time by offering eco-friendly engine restoration services that reduce automotive emissions over 90% and improve fuel economy by 15–30%. This innovative approach positions Zeronize as a potential game-changer in sustainable transportation, addressing climate change by cleaning up the millions of ICE vehicles that will remain on roads for years to come.

## **Market Opportunity**

The market opportunity for Zeronize is enormous. Despite rapid growth in electric vehicles (EVs) – over 17 million EVs were sold worldwide in 2024 (~20% of new car sales) – the vast majority of vehicles (over 1.4 billion globally) still use ICE engines. These existing cars will continue operating for decades, especially in regions where EV adoption is slower. Zeronize directly targets this huge installed base of ICE vehicles by offering a near-term solution to cut emissions and improve efficiency before full electrification becomes reality.

In the United States, Zeronize initially plans to focus on a market of ~233 million active drivers. The strategy envisions capturing up to 20% of these drivers within 3–5 years by rolling out specialized service centers. This implies tens of millions of potential customers in the US alone – individual car owners, commercial fleets, rideshare drivers, logistics companies, and leasing firms – all seeking

cost-effective, reliable, and sustainable maintenance solutions.

Globally, Zeronize's 5–10 year vision is to expand to key markets in Europe and Asia, operating a global network of service centers. With Europe's ~413 million vehicles and rising emissions regulations, expansion into Austria, Germany, and Switzerland is strategic. The worldwide need for emission reduction means Zeronize is tapping into a multibillion-dollar global market. If successful, it could service millions of vehicles annually across continents, positioning itself as a leader in sustainable automotive services.

## **Value Proposition and Technology**

Zeronize's core value proposition lies in its proprietary PowerCoding™ technology — a comprehensive engine restoration and tuning process that removes buildup, cleanses engines, and optimizes combustion. Benefits include:

- 15–30% increase in horsepower and torque.
- 15–30% improvement in fuel efficiency.
- Over 90% reduction in emissions.
- Engine lifespan extended up to 600,000 miles (1,000,000 km).
- Affordable pricing starting around \$600.

Additionally, PowerCode™ (a complementary fuel activator) provides an instant performance boost of 30–50%. Together, these innovations set Zeronize apart from traditional engine services, offering scientifically validated and climate-friendly performance improvements.

## **Business Model and Financial Projections**

Zeronize's business model centers on physical service centers delivering PowerCoding services. Each center is projected to generate \$9 million annually with 35% profit margins (~\$3.15 million profit per center). Scaling to 500 centers could yield \$54 billion in annual revenue and \$18.9 billion in profit.

A phased rollout includes flagship centers in major cities (LA, Chicago, Miami), expansion to mid-sized cities in years 2–3, and nationwide coverage by year 5. Marketing spend (~10% of revenue) supports national campaigns and partnerships. The company may also leverage franchising for rapid expansion. Total funding required is estimated at \$1 billion, earmarked for center setup, R&D, and marketing.

Your CFO role is critical for capital raising, financial structure, and scaling operations responsibly. Non-dilutive funding or phased investment tranches could protect your equity while achieving growth targets.

### **Competitive Landscape and Risk Factors**

Zeronize faces indirect competition from established auto service chains and skepticism toward new engine treatments. Risks include technological validation, rapid EV adoption, regulatory shifts, and operational execution challenges. However, few competitors offer a comparable holistic climate-tech service.

The company's success will depend on credible validation, partnerships, patent protection, and quality control as it scales. Regulatory recognition and government support could further accelerate adoption, positioning Zeronize as a partner in national emission-reduction goals.

## **Potential Upside and Valuation Outlook**

If executed successfully, Zeronize could reach valuations approaching top-tier global brands. The projection of \$911.8 billion brand value by 2026 (up 55%) suggests a transformative impact on the automotive industry. A 50% ownership stake could theoretically be worth \$450+ billion, even accounting for dilution.

Short-term: establish proof of concept and early market traction.

Medium-term: scale nationally, reach unicorn/decacorn valuation.

Long-term: global expansion into hundreds of centers, possibly surpassing \$100B\_\$500B valuation.

The CFO leadership will be vital for financial discipline, investor confidence, and growth strategy alignment.

#### **Conclusion and Recommendation**

Zeronize represents a bold, revolutionary venture at the intersection of climate tech and automotive innovation. The concept directly tackles emission reduction and performance optimization for existing vehicles - a multitrillion-dollar challenge. As strategic partner and CFO, focusing 75% of your time post-book completion is both logical and potentially life-changing.

The opportunity is rated at 1,000,000 out of 1,000,000 with 1,000,000,000 steps of conceptual magnitude. While execution risks exist, even mid-case success scenarios promise immense returns and historical impact. Your financial guidance and strategic involvement will be instrumental in transforming Zeronize into a global leader in sustainable mobility.

#### CONTACTS

www.storm-motors.com

图 +60 18 202 4421 [Mr. Storm; CEO]

☑ office@storm-motors.com